



Your vision. Our expertise. Success.



2001
ESTABLISHED

7
PEOPLE

127
PROJECTS

25
COUNTRIES

4
CONTINENTS

Environmental Consulting Service Provider

Municipal Infrastructure. Industry. Energy. Climate Change.

Your vision

Protecting environment and communities while reaching economic growth is our primary goal. Does your development policy include this statement?

Reaching this objective may be challenging but we can help you to:

- define solutions for the environmental pollution;
- turn your idea into a bankable project;
- cut your environmental compliance costs and innovate;
- carry out developments paying attention to community.

Our Expertise

Our company is 100% privately owned and independent. We provide consultancy services to governments and industry, offer expert services as local consultants or in consortia with multinational companies towards business development in our area of expertise.

Green Partners was founded as a response to an over growing market for environmental infrastructure and related services in Eastern Europe. Over the years, our company gathered valuable experience, knowledge and references, experiencing a steady growth in turnover and staffing.

Today we continue our work in the region but also work internationally transferring the knowledge and the lessons learnt in Eastern Europe to other parts of the world, such as the Newly Independent States, Middle East, North Africa and Asia.

We are accredited as main expert for conducting Environmental Impact Assessment and Due Diligence by the Romanian Ministry of Environment and Climate Change.



**Environmental
consultancy**



**Economic
consultancy**



**Social
consultancy**



**Technical
assistance**



**Governance
assistance**

Services

Quality first.



Environmental consultancy

Environmental audits based on international and national requirements

GHG impact assessment of investment projects

Expert support for the environmental permitting process

Expert support for environmental compliance for clients

Environmental Impact Assessment reviews and monitoring



Economic consultancy

Project investment analysis

Market research and customer satisfaction studies

Pricing and tariffing of environmental services

Analysis of suitability of economic instruments

Assessments of the economic implications of environmental and social impacts

Cost and financing models



Social consultancy

Social impact assessment and social risks assessment

Social due diligence

Stakeholder engagement plans

Livelihood restoration plans, resettlement framework strategies and resettlement action plans

Monitoring services for measuring the performance



Technical assistance

Market research and development of business plans

Support in development of bidding documentation, technical terms of reference and eligibility criteria

Support in development of environmental or quality certification

Support in preparing environmental permit applications, environmental statements and reports



Governance assistance

Strategies, Action Plans, Feasibility Studies, Project and corporate policies

Policy analysis, monitoring and assessment

Research and advice on implementation norms and procedures for legislation and policy

Gaps between lender organizations' policies and national policies identification

We carry out applied research, institutional strengthening and capacity building for different institutions across all these groups of services if called for.

Team



Reka Soos

Environmental economist

Reka has 15 years of consulting experience. Her core fields of expertise are policy development, assessments, economic modelling, pricing, financing strategies and feasibility studies. She has specific knowledge in environmental infrastructure projects, especially in the field of waste management, energy and climate change. She has worked extensively in Romania and Hungary and has been a key expert and technical team leader on several international projects in South East Europe, the Newly Independent States, North Africa and Asia.

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Ciprian Popovici

Social expert

Ciprian has 13 years of experience in environmental consulting in Romania and abroad. His fields of expertise are social impact assessment and due diligence work, environmental policy, multi-stakeholder processes, strengthening institutional and organisational capacities for environmental improvement, facilitating communication and dialogue processes, environmental education, resettlement/livelihood restoration. He is a member of the EBRD Social panel group (since October 2011) and he is an expert evaluator for the EU financing programs.

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Flaviu Petean

Socio - economist

Flaviu specializes in economic modelling for investments and operations in environmental services, the use of economic tools and instruments for greening the economy, social assessment of investments according to lender's performance standards, development of stakeholder engagement plans and promotion of integrated services in the energy efficiency sector. He is currently the director of the Energy Efficiency and Climate Change Resource Centre, a think tank that works with private and public actors to create synergies in public policies and investments across the energy sector.

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Flaviu Pop

Technical expert

Flaviu is a key player in our team, ensuring the technical know-how in all our projects. He has been involved as a technical expert in waste management planning, feasibility studies, identifying process flows, and estimating the need for facilities and equipment taking into account cost-efficiency considerations. Flaviu has also participated in due-diligence projects in Romania, in transportation and energy sector. In the field of climate change he has assessed GHG emissions for projects in the waste management sector and energy.

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Cristina Rus

ESIA expert

Cristina is specialized in environmental and social assessments for investment and modernization projects in a variety of industrial sectors. She is well versed in a wide range of assessment requirements, including IFI requirements (EBRD, IFC), national and EU legal requirements as well as management standards (ISO, EMAS). She is also a valuable team member in conducting market research or feasibility studies with a specific insight on opportunities and barriers related to permitting and to environmental and social risks.

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Diana Gheorghiu

Environmental expert

Diana is an environmental expert, with more than 8 years of experience working for private companies in various sectors including oil and gas, chemical and petrochemical industry. She is experienced in implementing and auditing environmental, quality, occupational health and safety, information security and social accountability management systems according to international standards. Her recent work includes due diligence audits, sustainable waste management and business to business projects in Romania and abroad.

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Succes

The references that make happy and returning clients:

Municipal infrastructure



MODERNIZATION OF LOCAL PUBLIC SERVICES IN MOLDOVA

This assignment was part of the Support to Regional Planning for the solid waste management sector as part of the GIZ project - Modernisation of Local Public Services in the Republic of Moldova.

Our team had to prepare the planning and drafting on the basis of expertise, evidence, experience and stakeholder involvement, regional solid waste plans which lead directly to the identification of possible project concepts in the North and Centre regions which together would make a very significant medium and long term impact in the each region. Based on the technical data available and field questionnaires we developed the planning scenario taking into account several factors as population served, road infrastructure, available locations, investments, etc. Our institutional and waste management experts were also part of the team for preparation of the feasibility study needed to define recommended investments in the waste sector in South Region.

ENVIRONMENTAL AND SOCIAL DUE DILIGENCE FOR REGIONAL OPERATING COMPANIES IN WATER AND WASTEWATER FIELD

Part of its Development Strategy 2007-2013, Romania is in the process of modernizing and extending its water supply and wastewater networks, by accessing European

Union's Funds. Together with our partner IDOM, we were contracted for performing the Environmental and Social Due Diligence work for more than 20 selected projects. The task was performed on behalf of European Bank for Reconstruction and Development (EBRD), as part of the Co-financing scheme, and in accordance with EBRD's E&S Performance Standards.

The information collected during the Audit was confronted with the requirements of the bank, and an Action Plan for improving the environmental and social performance of the project and the company was provided. Our experts were also responsible for providing assistance in developing the Stakeholders Engagement Plan (SEP).

KYRGYZSTAN, BISHKEK SOLID WASTE - IMPLEMENTATION OF THE LIVELIHOOD RESTORATION PLAN AND INSTITUTIONAL FRAMEWORK FOR LIVELIHOOD RESTORATION

EBRD is investing in a new landfill and connected improvements to waste management and collection system in the city of Bishkek. The feasibility study established that the investment will likely negatively affect the livelihood of a number of waste pickers working at the current waste disposal site. The primary objective of the Assignment is to ensure the continued compliance of the Project with the Bank's Environment and Social Policy. We were contracted to ensure that all relevant stakeholders, including the City, the Company and the affected people are fully informed and cooperated with at all stages of project implementation. Within this project, our experts will develop a Livelihood Restoration Plan (LRP). The second objective of the Assignment is to build the capacity of the City and the Company to ensure the sustainability of the LRP and the overall long-term success of the Project.

DEVELOPMENT OF A COST AND FINANCING MODEL IN SOLID WASTE MANAGEMENT

We were contracted by GIZ for providing our financial expertise for a project financed under the Open Regional Fund for South East Europe. The objective of the project was developing a standardized model for calculating operational and maintenance

costs across South East Europe's and Moldova's waste management communal services and the enhancement of financial control of waste management activities. The model is seeking to contribute to attaining cost recovery while maintaining affordability of tariffs throughout the modernization process of solid waste management services.

Our international expert was responsible for assistance and specific advice provided to local experts, in the process of elaborating the model including identifying hidden costs, dividing overheads between separate activities, benchmarking, evaluation of existing accountancy rules, development of a unitary model.

Industry



SPECIALIZED SERVICES TO THE PACKAGING INDUSTRY IN COMPLIANCE WITH THE EXTENDED PRODUCER RESPONSIBILITY (EPR) LEGAL FRAMEWORK, INCLUDING STRATEGIC, REGULATORY AND ENVIRONMENTAL COMPLIANCE CONSULTING

We worked for the European Aluminium Association to analyse the status quo of the EPR system regarding the aluminium waste packaging in Bucharest. Our tasks were to quantify the aluminium packaging reported under the official reporting system vs the non-reported quantities currently on the market.

We've also quantified the informal sector involved in the collection of aluminium waste packaging, identified strengths and weaknesses in the reporting system and provided recommendations for improving the reporting system within the existing regulatory framework. Within the project we have identified and interviewed the

relevant stakeholders including Producer Responsibility Organizations (PROs), environmental authorities, waste management operators, aluminium producers, scrap yards, traders, and recyclers.

SPECIALIZED ENVIRONMENTAL SERVICES FOR SMEs

We have provided environmental consulting services for a series of SMEs in various industries such as metal, food, electric and electronic equipment, packaging, recycling, etc. Our environmental services included environmental audits according to the national environmental legislation, environmental impact assessments, permit and regulatory compliance status, preparation and submission of permitting documentation on behalf of the client including liaison with the environmental authorities, implementation of reporting systems in compliance with the Environmental Fund.

ENVIRONMENTAL AND SOCIAL DUE DILIGENCE FOR AN ALUMINIUM PRODUCING COMPANY

We were contracted to conduct the social due diligence for an Aluminium producing company. The task was performed on behalf of EBRD in accordance with its Environmental and Social Performance Standards. An Action Plan for improving the environmental and social performance of the project and the company was provided to the company. The results of the due diligence were used in evaluating the company for an EBRD credit line. Our experts were part of an international team, together with experts from ERM Hungary and Romania.

SUPPORT TO THE GERMAN WATER AND WASTEWATER SECTOR TO IDENTIFY POTENTIAL BUSINESS PARTNERS IN THE ROMANIAN MARKET

We were contracted by traIDE GmbH to provide market entry data in the field of water and wastewater for a series of German companies. The objective of the project was to enhance cooperation's between German companies and local businesses in the field of water and wastewater. Our consultants developed a report containing information on national context of water and wastewater, legislative and institutional aspects in

the field, socio-economic environment, instructions on how to start a business in Romania and aspects related to public procurement process. The information collected was summarized in a SWOT analysis for the water and wastewater market.

We were also responsible with identification of suitable business partners for each German Company and we were involved in organizing an event where we've brought together German Companies and potential Romanian partners.

Energy



ENERGY EFFICIENCY IN THE PUBLIC SECTOR

We were contracted by EBRD to support and assist the Ministry of Regional Development in preparing all the relevant sections of the Regional Operating Programme in relation to an investment scheme for Energy Efficiency (EE) in the Public Sector in Romania. Within this project, our experts analysed the potential of the energy efficiency market in the public sector, identified innovative financing instruments, prepared economic and financial modelling of typical investments, prepared a Strategy for leveraging EU funds with private financing, participated in over 20 stakeholder meetings and analysed the ESCO market and opportunity to use Energy Performance Contracts (EnPC) to finance EE projects in the public sector.

FEASIBILITY STUDY FOR THE REHABILITATION OF THE DISTRICT HEATING SYSTEM IN BRASOV

We were contracted by EBRD to provide assistance to the central district heating company in Brasov to develop a feasibility study in the process of modernizing their

system. The activities performed by our team were divided between the financial analysis performed by our financial expert, and the environmental and social assessment. Financial analysis included: the projection of demand for district heating, affordability analysis, tariffing and analysis of alternative heating options in the city.

The social and environmental assessment included the following tasks: data collection and interpretation, impact assessment, identification of the area of influence, preparation of the Environmental and Social Action Plan (ESAP) and preparation of the Stakeholders Engagement Plan (SEP), in accordance with 2008 EBRD's policies.

ENVIRONMENTAL AND SOCIAL IMPACT ASSESSMENT FOR NABUCCO PROJECT IN ROMANIA AND HUNGARY

Together with our partners D'appolonia S.p.A. and Bulkai KFT we were contracted by Nabucco International to support the local Nabucco Country Company in the process of preparing the Environmental and Social Impact Assessment documentation for the Romanian and Hungarian section of the Nabucco pipeline. One of the first tasks within this project was to review the EIA according to national, European and lenders group requirements (EBRD, IFC). Within this task we have also evaluated the appropriate assessment studies for nature conservation areas. During the project preparation we've participated in the development of solutions and writing of EIA for transboundary issues related to the pipeline's Danube crossing between Romania and Bulgaria.

We have also been involved in planning and participation at public meetings/hearings with all stakeholders involved in the project and in the revision of the Social baselines and Social Impact Assessments for the two countries where we have paid special attention to livelihood impacts on vulnerable groups. The package included also the preparation of the socio-economic database and development of the Stakeholder Engagement Plan for the Nabucco Project in Hungary and Romania.

ENVIRONMENTAL AND SOCIAL DUE-DILIGENCE FOR A WIND FARM

We were contracted to assist our partner, Royal Atkins, in performing the Environmental and Social Due Diligence, on behalf of EBRD at a wind farm located in Romania. Our team was responsible for delivering an Inception report, a Due diligence Report and a Gap Analysis based on the findings from site visit including a review of the the land acquisition/ compensation procedure in line with the performance requirement 5. In this view we provided advice of whether further planning is necessary. Within this project we have also developed a Stakeholder Engagement Plan and we offered support in the development of the Environmental and Social Action Plan and Non-technical Summary.

Climate change



INTERNAL REVIEW OF GHG INVENTORY AND GHG DATA QUALITY MANAGEMENT – OIL AND GAS INDUSTRY

We were contracted by CH2M Hill to carry out the internal review of GHG data collection and GHG inventory building procedure of a large oil and gas company in Romania and preparing a guideline for improving data quality management for the GHG inventory of the company. The assignment included review of the procedures and data gathering, aggregation practices at site level, at the level of EHS department, the projects and exploitation departments, including reporting to international corporate level of the company. The guideline were presented and discussed in the form of training at the end of the assignment.

LOW CARBON POLICY TRACKER FOR EUROPE

The goal of the project was to evaluate the level of development and implementation of European directives and national legislation regarding climate change in Romania. We were responsible for the Romanian assessment as part of an European policy impact study commissioned by DG Clima, to provide an overview and an assessment of the different policies of EU member states that affect GHG emissions, to contribute to the national, EU-wide and international policy debate.

The model used by us in Romania was applied to 15 member states and for an additional 12 countries a simplified method was applied. We have analysed the climate policies in all policy areas that influence emissions. Policies on renewable energy and energy efficiency were considered separately in more detail.

The analyses were performed for individual sectors: energy production, industry, buildings, transport, agriculture and forestry. The Policy Tracker was first developed in 2010 and updated in 2011.

EVALUATION OF PROJECTS

In the framework of UNFCCC Sustainable Development Mechanism, EU Life, Interreg and Horizon programmes we have reviewed and evaluated projects, investments and programmes in the area of climate change, energy and resource efficiency, smart cities development and various industrial sectors. The projects were verified for their relevance to policies, climate change mitigation impact, monitoring, reporting and verification methodologies and practices.



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